



Victoria Canoe and Kayak Club
2020 Annual General Meeting
January 14, 2020
Members Package



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Agenda

1. Call to Order and Welcome
2. Minutes of the 2019 Annual General Meeting (attached)
3. President's Report
4. Treasurer's Report and Appointment of Reviewer of Financial Books
 - Reviewer's Report for 2018 Financials (attached)
 - Financial Report on the Year ending Dec. 31, 2019 (attached)
 - Appointment of Reviewer of Financial Books for 2019 reporting year
 - Proposed Budget for 2020 (attached)
5. Directors' Reports
 - Big Canoe
 - Canoe
 - Dragon Boat
 - Kayak
 - Outrigger
 - Marathon
 - House and Grounds
 - Storage
 - Membership
 - Safety and Standards
6. Correspondence
7. Election of Officers (Nominating Committee Report attached)
8. Other Business
9. Motion for Adjournment

Minutes 2019 AGM

Victoria Canoe and Kayak Club (VCKC)

MINUTES of the
Annual General Meeting
Tuesday, January 8, 2019

The Annual General Meeting of the Victoria Canoe and Kayak Club was held on Tuesday, January 8, 2019 at the VCKC Clubhouse. There were 56 members present.

Chair: Joe Boyd

Secretary: Jean Chandler

1. **Call to Order and Welcome** at 7:32 p.m. Linda Thomson made an announcement to clarify voting in a family membership. Minors don't vote. Non-minors need to have their own membership. The maximum number of votes for a family membership is two.
2. **Agenda**
Review and approval of the agenda.
3. **Minutes of the Last Annual General Meeting**
MOVED/Jean Chandler, seconded/Linda Thomson that we accept the minutes of the January 9, 2018 VCKC Annual General Meeting. CARRIED
4. **President's Report**
Joe spoke to his written report. It was well received.
5. **Treasurer's Report and Appointment of Reviewer of Financial Books**
 - Financial Report on the Year ending Dec. 31, 2018 -
MOVED/Mark Sondheim, seconded/Christine McCarthy that we accept the Financial Report as presented. CARRIED
 - Appointment of Reviewer of Financial Books for 2018 reporting year
MOVED/Mark Sondheim, seconded/Kim Capson that we appoint 'Checks and Balances' to review the 2018 books. CARRIED
 - Proposed Budget for 2018 -
MOVED/Anne Ardiel, Seconded/Mavis Pillar that the proposed budget be approved.
CARRIED
 - Reviewer's Report for 2016 Financials (attached

6. Directors' Reports

MOVED/Ken Gibbard, seconded/Alan Thomson that we accept the director reports as written.

CARRIED

- Big Canoe
- Canoe
- Dragon Boat
- Kayak
- Outrigger
- Marathon
- House and Grounds
- Safety and Standards
- Membership
- Storage

7. Election of Officers

President	Tim Marks	ELECTED by acclamation
Vice President	Kim Capson	ELECTED by acclamation
Secretary	Jean Chandler	STANDING - ELECTED by acclamation
Treasurer	Mark Sondheim	STANDING - ELECTED by acclamation
Canoe	Louise de Montigny	ELECTED by acclamation
Kayak	Karen Thrussell	ELECTED by acclamation
Marathon Canoe	Bon Lee	ELECTED by acclamation
Outrigger	Tony Hopkin	STANDING - ELECTED by acclamation
Big Canoe/Voyageur	Mary Marks	STANDING - ELECTED by acclamation
Dragon Boat	Jana Savage Cain	ELECTED by Vote

{Question: Does everyone agree that a Proxy vote put forward without prior notice is accepted? The answer is no, not everyone. Therefore the proxy vote cannot be used.

Jana Savage Cain nominated by Debbie Dawes/seconded Brittany Kohn

Linda Nimshon nominated Mavis Pillar/seconded Roy Scully

Both candidates spoke of their interest and ability to volunteer in the position

MOVED/Anne Ardiel, SECONDED/Debi LaHaise that the ballots be destroyed. CARRIED}

Safety and Standards	Ken Gibbard	STANDING - ELECTED by acclamation
Membership	Debi LaHaise	ELECTED by acclamation
House and Grounds	Sandy Rattray	STANDING - ELECTED by acclamation
Locker and Boat Storage	Dan Walker	ELECTED by acclamation
Directors at Large 1	Susan Logan	STANDING - ELECTED by acclamation
Directors at Large 2	Ellie James	ELECTED by acclamation

Appointed positions

Newsletter	Susan Logan
Webmaster	Arthur Caldicott

8. Motion for Adjournment

MOVED/Mavis Pillar, seconded/Alan Thomson that the meeting be adjourned 9:15 pm.

Presidents Report

Where We Have Been

After 50 years VCKC is still moving forward. Early in 2019 the club took possession of a new Dragon Boat. The long awaited improvements to our compound and boat storage has been completed. A new gate to access the compound enables easy movement of trailers and our big boats in and out of storage. These improvements enhance the appearance of our compound which is appreciated by our neighbours and our landlord.



Another major stride into the future is the commitment to add a seventh paddling program and director, Stand Up Paddle Boarding! We have put a deposit down to get half a dozen boards and gear, some inflatable, some hard. Look for lessons and meet up times in the early spring.

Another noticeable change for the coming year will be the change in our monthly meetings. Regular first Tuesday of the month meetings have been dropped in favor of promoting program meetings that hopefully will be better able to target the various paddling groups with relevant topics. I can see some joint meetings with Kayak and Canoe and Voyageur programs regarding some trip planning.

Club wide meetings will revolve around club wide activities. I know the AGM in January is always a personal favorite. A summer solstice paddle and party is becoming an anticipated event as is the September Bar-B-Que, where people can share some of their summer exploits. The Christmas season has started the last couple of years with a lighted boat parade and potluck. I hope it continues.

With a more subtle approach, there has been some effort by a couple of people to update and declutter inside the clubhouse. Now that I have mentioned it, I hope you will notice the improvements.

Where we are going

If VCKC is to remain vibrant in the coming decades we must be cognizant of the changing society we are a part of. Fifty years ago I expect many VCKC members had their own canoe or Kayak and many of those were stored at the club. I also expect home ownership was not unusual, if not the norm. The club is, and has been for many years, under increasing pressure from its membership to provide space for boat storage. The club is also increasingly under pressure from its Landlord to eliminate private boat storage.

More and more, people are living in smaller, more affordable homes that do not provide space for large paddle craft. The other day I was paddling with a crowd of young river paddlers and I listened to how they mentioned that sea kayaking was a sport not available to them as it was impossible to store the larger craft. (River Kayaks are often under 8', even as low as 6'.) Canoes will obviously come with the same restrictions.

Our Landlord does not want to see public resources (our clubhouse and grounds) used to benefit private boat owners (club members storing boats, a privileged resource at a privileged price).

- 1) **With these two realities bearing down on us, last year I started a discussion about how we might make club equipment more accessible to our membership.** This created concerns

ranging from making it too easy to access to impossibly hard to access club equipment, not to mention “What about our liabilities”. As difficult as this might be, I believe it will be the growing component that will ensure a relevant, vibrant club in the future. It will take wisdom to navigate the changes required, such as reduced equipment maintenance, life span, increased program oversight, possible changes in fee structures to maintain the change in services. **I intend to continue these discussions and have a committee to bring forward recommendations before the end of 2020.**

- 2) This past year at the recommendation of our insurance provider we made a couple of small changes to our policies to clarify the limited opportunities the club has for children and youth. There may be a growing opportunity to provide family paddling opportunities. Currently, at best, there is opportunity for children/youth to join adult programs if they are accompanied by a parent. **It might be time for our paddling programs to specifically plan family paddling activities.** The Kayak program is currently looking to purchase smaller boats specifically for kids. Good idea! I think this is a step in the right direction.
- 3) **This coming year we hope to have the plan for our dock expansion/OC6 easy launch, finalized and most of the permits/permissions well in hand.** Joe Boyd has been moving this project forward and has obtained the favor of both local community groups. No small feat. Now is the time, if we ever want to make changes to our on the water facilities. I think a couple more meetings, to finalize the initial design, this spring will be the next step.
- 4) As mentioned above **SUP will become an easy to access new paddling opportunity from the club house.** As this unfolds downstairs storage will get shuffled a little to make room for the new boards.
- 5) **Decluttering and improving the main floor of the clubhouse to provide universal access to this resource will continue through the coming year.**
- 6) To keep pace with expenses over the years and to keep pace with membership’s expectations there is a modest membership fee increase for the coming year. Be sure to read the treasurer’s report for a greater explanation and more specifics.

These plans are probably enough to keep me busy for the coming year. I would expect nothing to happen if I didn’t already know the great number of hard working volunteers at VCKC. It is my hope, you all are enjoying what VCKC has to offer and your willingness to share your enjoyment will continue to fuel your volunteerism. It is my job as a leader, to promote the enjoyment of club facilities and programs. If you have an interest in sustaining or improving the club, consider being involved on the executive. Contact the pastpres@vckc.ca .

Be sure to read through the following year end report to see just how much goes on under this great umbrella, VCKC

~ Tim Marks, President

Treasurers Report

From my perspective as Treasurer, 2019 has been a tumultuous year, but ultimately one that has ended quite well.

Our difficulties began in the Spring, when changes at PayPal resulted in a number of difficulties. Our account stopped working, which led to many problems for us, with a number of you experiencing frustration around payments. I apologize for that. After several months of such nonsense and more than 50 hours of phone calls to PayPal, it was clear that we needed to move to another payment system.

Since the end of July we have been on AffiniPay. The system has some technical advantages for us and the support has been excellent. The actual cost to us is identical, so overall the move has been very positive. Arthur Caldicott was hugely helpful to me with the migration to PayPal and Susan Logan provided some well-considered advice.



The first of our two major expenses was the purchase of a new Millennium dragon boat. Kim Capson had been pursuing a Millennium boat in her previous role as Dragon Boat Director, so we were all very pleased when we were finally able to order the boat in January and to receive it in April. A new boat was purchased as no used Millenniums were available. This followed several other big boat purchases over the last few years.

Our second major expense involved a significant upgrade to the storage compound. The upgrade included a new rolling gate, and two really, really nice boat sheds that are effective and aesthetic. We paid for the materials, with all work done by club volunteers organized by Dan Walker and led by Tim Marks. A special thanks to Tom Staebell and Slegg Lumber. Tom donated his time on the construction and also arranged very favourable pricing for the materials from Slegg.

Everyone should be aware that Saanich was extremely helpful to us. They allowed us to borrow money from our House fund to pay for the majority of our compound associated costs. This support as well as previous support on house related issues has made a real, tangible difference to the Club.

One last purchase is worth noting. We have made a down payment on some Stand Up Paddle board equipment, with the remainder of the payment and delivery of the boards and paddles to occur in 2020. The payment was done as it allowed us to take advantage of a significant discount from the vendor.

Financially we are ending the year with less funds in the bank than in the previous year, which is in line with what we had planned. We are still in a healthy position. However, looking forward to 2020, it is clear that we will need greater funding if we are to proceed with major updates and to continue delivering our programs successfully. To that end we will be asking members to approve fee increases that are to go into effect after the AGM. This will be a topic of discussion at the AGM.

Happy paddling to everyone in 2020 !!

~ Mark Sondheim, *VCKC Treasurer*

Big Canoe

The Big Canoe Program was busy with paddling activities throughout 2019. Starting up with Peninsula Paddle for the Kids, our program saw a small but committed group of paddlers and stern leads coming out Sundays in late February to March with a grand finale all day paddle and potluck at the end of March, paddling from Brentwood Bay in shifts to VCKC. We raised money for Easter Seals Camp Shawnigan while paddling to cool lower island destinations.

A camping trip to prepare for the summer trip on the West Coast in early June started at Island View beach with fabulous weather and paddling conditions.

Canada Day was as popular as ever with the dragon boat and big canoes giving rides on the Gorge for a twoonie.

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Big Canoes had a wonderful summer of adventure. 16 VCKC members were on the Kyuquot/Brooks trip on the west coast of Vancouver Island from July 2-12. The trip included old log dump wild camping, pie at the restaurant in Kyuquot, surf landing and all manner of beaches with sand or pebbles or rocks. Many days of cloudy weather provided little wind and calm seas. We had just enough rain to test out our gear. Fish were caught, campfires were plenty and company to keep us

in big canoe community. Tillicum and Sta'Qeya (thankyou to Sonya and Shoreline Middle School!) were well matched for speed and crew. It was a fantastic time on the west coast and great ocean paddling.

Don Munroe organized a paddle in a big canoe to the symphony splash on the August long weekend.



The Thompson River Trip in August had 10 paddlers in big canoes: Canada and Tillicum from VCKC, along with a tandem and two voyageur canoes from the Kamloops group made for exciting rapids, floats and eddy turns.

Roy had big canoes out in September for an annual fundraising event.

We had 25 paddlers out for a flat water Remembrance Day paddle to Victoria's Inner Harbour from Fleming Beach.

Canada and Tillicum with full crews joined in the light up paddle and Christmas Party fun in December.

It was a year of big canoe paddling in the community of VCKC. An excellent way to enjoy paddling and VCKC, we hope for many more adventures in 2020!!

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~ Mary Marks, Big Canoe Director

Canoe



The Canoe Program had a successful year of teaching safe paddling to our community with a total of 72 new paddlers having passed the beginner Lakewater 1 course. We also offered the Lakewater 2 course twice, and a Moving Water and an Ocean Canoeing course. Our grand total of paddlers taught new skills in 2019 was 85 and I extend a big thank you to all our volunteer instructors for their enthusiasm and dedication!

Canoe Program meetings were held February, March, April, May and again in October. These fun social meetings provided the opportunity for canoe enthusiasts to gather to hear program updates, discuss new initiatives, and watch

and listen about great canoe trips. The meetings begin again in January and may expand to include speakers from the other club programs. Dates are yet to be determined.

Tuesday night Canoesday paddles were held for 6 weeks in June and July to facilitate easy practice sessions for our new paddlers - both canoe and kayak. Although these were attended by a small and dedicated group, the late-afternoon winds and/or rain might have scared others off. Whether these sessions will continue next year will be worth a wider discussion.

The Running of the Cow was held the first weekend of May, the first time in several years that it had not been held in April. The move occurred because Provincial Park camping fees are no longer reduced in April and weather forecasts are often better in May. This change allowed us to resurrect Edmund's catchy lyrics "Hurray, hurray, the first of May, we'll paddle the Cow from Lake to Bay!". Twenty-four enthusiastic paddlers met at Cowichan Lake on a gloriously sunny May 4th and again at Stolz Pool the following day, it was a great success. A huge thank you to Joe Boyd for his tireless behind-the-scenes planning and to Tim Marks for ensuring everyone had a safe paddle.

The VCKC Day Trip Inventory initiative was started to identify and document suitable places for flat water paddling trips within a day's travel of Victoria as there is currently no single source that covers all the local waters, lakes and ocean. It is hoped that this inventory will be useful for potential new Trip Leaders who may not have the local knowledge of some of our more experienced Master Paddlers. The inventory has identified dozens of potential sites but to date, only 8 trips are well documented. Club members are and should continue to be encouraged to collect this information.

We had only 2 Eddy Hoppers this year, due in part to the busy schedules of those that lead these club paddles and also to the more difficult conditions brought on by channel debris and low water flows in the Cowichan River. We hope to have these more regularly scheduled at least monthly in the new year.

It's been a fun year and I look forward to another great year as the Canoe Program Director.

~ Louise de Montigny, Canoe Director

Dragon Boat

The 2019 Season was very exciting for the Dragon Boat Program, as we acquired a brand new Millennium Boat. We purchased this boat through Erik Ages at FGPC, as they are the authorized sales rep on the island. We purchased this new boat as FGPC did not have any used Millennium boats for sale again this year, and we needed to upgrade our boat for ergonomics, and the benefit of practicing in the same style boat that we race in at all FGPC Island Festival Races. The Boat was delivered in early April and we had previous VCKC Dragon Boat Co-Director Kim Capson christen her with a bottle of "Like a Boss" Red Wine. The new boat is a joy to practice in, and the Program Members are very appreciative of this investment into our program.

At the beginning of the 2019 season we were considering creating both a Mixed and Women-only Team. Through our recruitment efforts (reaching out to previous paddlers, networking with friends/colleagues and advertising on facebook via local community pages) we had response from mainly women, and only 2 or 3 men. This resulted in the creation of our 2019 Women's Team – Imagine Dragonz. We had a full roster of approx. 25, which fluctuated throughout the season due to some injuries and various

commitments. We were successful in not requiring significant support from “spares” for our festival race events.

Imagine Dragonz participated in the following Festivals, with the following results:

- Gorge Super Sprints (200m) – Gold Medal in Women’s Diamond A Division Final
- Gorge Festival (500m) – Bronze in Women’s Consolation Division Final
- Nanaimo Dragon Boat Festival (500m) – Bronze in Women’s Gold A Division Final
- Victoria Dragon Boat Festival (500m) - Bronze in Women’s Jade B Division Final



We came out strong at the first (short) race event, and then struggled a bit to increase our race endurance competitiveness to the following 500m races. Goal for next season is to start practicing the full 500m races earlier in the season. For the 2020 Season we’re planning to register in 3-4 local island race festivals again, and also add in one off-island event, possibly in Oregon or Penticton. This year we hosted the Salem Water Otters team while they were here in Victoria for the Victoria Dragon Boat Festival. We shared side-by-side tents at the festival and had them to our clubhouse for a BBQ on the Saturday night. We developed great new friends and

camaraderie and have been invited down to Oregon for next season.

Once again this year the Dragon Boats were used by local Shoreline Middle School, and the older 6-16 was used at Camp Bernard for a multi-day Boys and Girls Club event. Additionally, on Canada Day children were taken out in the dragon boat during the *Gorge Canada Day Picnic* (proceeds go to the Boys and Girls Club - \$1249 was raised this year)

The annual Guts ‘n Glory event attempts to provide fundraising for club assets and provides the Victoria DB community an opportunity to race in 10-paddler boats and in long races. This event calls upon skills and assets from other clubs, as well as our own.

~ *Jana Savage, Dragon Boat Director*

Kayak

There was a lot of interest in the kayak program throughout 2019 from within and outside the club. We started the year with survey to determine the activities the program should offer its members: 33 responses were received with members expressing interest:

- o Basic and Level 1 certification training;
- o On the water skills development clinics (strokes, bracing, edging and rescues);
- o Classroom clinics (buying a kayak, kayak maintenance, tides and currents, navigation, VHF marine radio)
- o Club kayaking trips (day, weekend and multi-day)

It was an ambitious wish list for a program with limited volunteer capacity, but we managed to check off a few boxes:

TRAINING: Two instructor meetings were held throughout the year to plan the training schedule, one in February for spring/summer offerings and one in September to reduce the waitlist by offering additional classes in fall. With only two Paddle Canada certified volunteer instructors and a few other assistants, the club was able to deliver 6 - Basic Kayak courses (certifying 33 members); 2 - Level 1 Kayak courses (certifying 12 members) and 2 clinics (How to make a Greenland paddle and Cold Water Rescue). A BIG THANK YOU to Garth and other Pearson College assistants, Brian, Roy and Dorothea!!!! Without these dedicated volunteers, the club would not have been able to meet its commitment to provide the training required for a safe kayaking program.



TRIPS: One of our members obtained his Paddle Canada Level 2 certification in 2019 and initiated a joint kayak/canoe day trip program. A BIG THANK YOU to Mike for your volunteer efforts and dedication to providing opportunities for members to paddle beyond the Gorge. He led members on five trips between August and November:

- o Kayak Basic/Canoe Lake water 1 paddles in Todd Inlet/Brentwood Bay, Sooke Basin and Saanich Inlet
- o Kayak Level 1/Canoe Lake water 2 paddles in the Victoria Waterways Loop and around James Island

CLUB KAYAKS & EQUIPMENT: Members made good use of the club kayaks available for kayak training, club trips and paddle partner trips in the upper Gorge. The 6 kayaks were used by 38 different members on 49 days between March 31 and December 31st for a combined total of 123 bookings. A group of volunteers completed a full inspection of the kayak fleet in October and purchases were made in December to complete some minor repairs. Purchases also included a few shorter paddles (220cm) and 2 kayak carts that can be booked out on club trips requiring a portage.

GOAL FOR 2020 & VOLUNTEER OPPORTUNITIES

The goal for 2020 is to continue building a vibrant and engaged kayak program within the club. This involves encouraging family participation, delivering required training, providing social and fun kayaking events and offering more club trips (day, overnight and possibly a multi-day)

In order to meet the demand for training, clinics and club trips, the club first must increase its volunteer Instructor and Trip Leader capacity. We have arranged for Instructor and Level 2 training opportunities for club members interested in becoming a volunteer Kayak Basic Instructor or Trip Leader. The kayak program also needs help with kayak maintenance, organizing kayak social events and assisting the Director in various administrative responsibilities. To achieve these goal we need increased participation from our active kayak members.

~ Karen Thrussell, Kayak Director

Marathon



Photo by Dennis Shouldice

The marathon program for 2019 continues to be a healthy program. With our mild weather throughout the season, our regular paddlers still practice 3 times a week, Tuesday, Thursday and Saturdays. As with most programs at the club there is a drop in participants over the winter months. Still, Saturday morning's drop in session remains well attended with a 6 to 10 paddlers. During the summer there have been Saturday drop-ins where we've had more paddlers than

available club boats. This fall we were fortunate enough to add another used marathon C2 canoe to the program. The program now owns a total of 7 tandem C2 and 2 solo C1 canoes.

The highlight for the marathon program this year was hosting our 1st marathon canoe race at the club in over 30 years. The number of racers was not huge, but still consider very good for a 1st year marathon canoe event. The field of racer was impressive with racers coming as far as Prince George and from all areas of the mainland. A total of 12 paddlers raced in C2 (20km) in the morning and 14 paddlers racing C1's (10km) in the afternoon. We even had 2 ex-Olympian paddlers racing, making it every competitive field of paddlers. All were impressed with our clubs, hospitality and venue. Feedback was it was a great event and they all are looking forward to returning next year.

Our Saturday morning practice continues as a drop in session and we welcome all paddlers that have some small boat experience. If you have no small boat experience and wish to drop in on a Saturday session, please contact the marathon director first. New paddlers are assigned a Coach or experience Mentor to help them get comfortable in a marathon canoe. The coach or mentor will help you gain paddling and safety skills that will apply to all paddling disciplines. Hope to see you next year. Any questions regarding the marathon program, please contact marathon@vckc.ca

~ Bon Lee, Marathon Director

Outrigger

2019 was a great year for paddling; then again what year is not.

We had three boats on the water and teams were out seven days a week. This year we kept a boat on the dock, and that seemed very popular with paddlers, though keeping the hull clean was a challenge. Summer on Cadboro Bay, was as always, great. We are very lucky to be able to have access big water. There were an unusual number of races that VCKC entered this year, and it is a sign of a rejuvenated club; I even participated in two of them myself. The attached post-race picture from Darcy Graham says it all.



Our own race, Wake Up the Gorge, went off without a hitch this year, in spite of waking up to 70 km winds. We will again host this event the first weekend in April, and we will be looking for help.

We are a volunteer club, and outrigger requires a lot of work to keep boats clean and rigging tight. Thanks to all of you have volunteered for wake Up the Gorge, for boat cleaning and rigging and the endless other tasks required to keep our club functional. VCKC is a very special place and we are lucky to have it.

I will be stepping down as outrigger director in January. I want to thank you for your support and your interest in the support.

~ Tony Hopkin, Outrigger Director

House and Grounds

Our Spring and Fall clubhouse and grounds clean-ups were successfully completed thanks to those VCKC members who donated their time to come out and help. If you would like to help too, the clean-ups are regularly scheduled in April/May and the first Saturday in November, (9:00am-1:00pm).

This year the projects completed were structural support under the suite washing machine to reduce shaking, repair of the deck roof gutters and installation of a water tap for the boat storage compound. We've had one new rat invasion which may have ended. (PLEASE do not leave any doors standing open and unattended while preparing for a paddle etc. especially the ground floor doors and particularly the compound door!!).

Next year there may be more suite work, and possibly, further gutter replacing, Thanks to all those people who help with keeping the old house alive.

~ Sandy Rattray, House and Grounds Direct

Membership

In 2019 we had 138 family and 243 individual memberships for a total of 381 memberships (591 persons). There are 5 associate memberships who I expect will renew in 2020.

~ Debi LaHaise, Membership Director

Safety and Standards

Our courses again this year have been full, often with some with a wait list. Generally, courses take place in the better weather of spring and fall. However, even in late November our president was giving a Big Canoe Sterner's course.

We have had a safe year. There have not been any accidental hulis but each group that I know of had their annual huli. There was a scary happening during one of these resulting in a recommendation that at least one member of each team have a knife readily available on their PFD, as most river canoeists and kayakers do.

Safe boating is not something that just happens. It is the result of all of us keeping it constantly in mind and watching out for each other. I hope that next year turns out as well as this year.

~ Ken Gibbard - turning Safety over to a new executive member.

Storage

To know what Storage did in 2019, all you have to do is look at the Storage Compound. You'll see a new sliding gate and the long promised two new boat storage sheds. This project originated in the minds of Tim Marks, Joe Boyd, Arthur Caldicott and Mark Sondheim. They were also key to getting all the necessary approvals from Saanich. Tim designed the sheds, Tom Staebell negotiated a favourable materials price from Slegg Lumber and Mark S arranged the financing. Tim, Tom, Dan Walker, Ray Milan, David Kilshaw and Ron Williams formed the construction team. Special thanks to Ken Gibbard for hauling away all the scrap lumber from the demolition of the old storage racks.



Demolishing the old racks opened up the space needed for the new sliding gate which doubled the opening access to the compound. Forty-two storage spots were lost with the demolition of the old racks. The new storage sheds take up about 2/3's the space of the old racks and provide covered storage. The new main shed is sited where four old racks (24 storage spots) used to be. The new shed provides 21 canoe and 16 kayak storage spots. There is also enough space between canoes for very thin kayaks or OC-1's.

Cost estimates for the total gate plus sheds project ran from \$15,000 to \$20,000. Thanks to favourable pricing from Slegg Lumber, the final cost was \$12,459.11 (\$3937.50 gate cost, \$8521.61 construction supplies for two sheds).

Most of the boats removed from the old racks have now been returned to the new shed. In addition, all full sized canoes now stored in the basement will be moved to outside storage. This will allow us to re-design the basement storage racks to more efficiently store kayaks and marathon canoes. To make room for more canoes in the outside shed, the Club will be selling off part of its canoe fleet. Several appeals have been made to members storing boats at the Club to consider whether they are in compliance with the main Club storage guideline that boats be used regularly. Whether in response to these appeals or not, six members have vacated seven storage spots for 2020.

In 2020, the basement storage racks will be rebuilt to improve efficiency and to make room for new Club boats and paddle boards. An effort will be made to open up some of the space now used for storage for general Club use. Storage underneath the deck and in the back bedroom will also be reviewed.

~ Dan Walker, Storage Director

Nominating Committee Report

The Nominations Committee is presenting the following slate for the VCKC Executive for 2020:

Position	2020
President	Tim Marks (incumbent) Kim Capson
Vice President	Tony Hopkin
Secretary	Susan Logan
Treasurer	Mark Sondheim (incumbent)
Big Canoe	Mary Marks (incumbent)
Canoe	Louise de Montigny (incumbent)
Dragon Boat	Jana Savage (incumbent)
Kayak	Sebastian Piper
Marathon	Peter Elson
Outrigger	Mike Wheatley
SUP	Shelby Hart
Membership	Debi LaHasie (incumbent)
Storage	Dan Walker (incumbent)
House and Grounds	Vacant
Safety	Ryan Ovens
Director 1	Ellie James (incumbent)
Director 2	Vacant

**As per our Bylaws nominations will also be accepted from the floor.

~ Joe Boyd, Past President

Financial Reporting Section

- Reviewer's Report for 2018 Financials
- Financial Report on the Year ending Dec. 31, 2019
- Proposed Budget for 2020
- Financial Planning Report

2020 January 6



Financial Report

For the Year 2019,
Presented at the January 2020 AGM

Mark Sondheim,
VCKC Treasurer

The screenshot shows a website interface with a dark blue navigation bar at the top containing the following links: HOME, 50 YEARS!, OUR CLUB, PROGRAMS, EVENTS, NEWS, LINKS, CONTACTS, and JOIN US. Below the navigation bar is a large photograph of a dragon boat team in blue and yellow gear paddling on a river. To the right of the photograph is a dark blue sidebar with the heading 'Our Programs' and a list of program categories: CANOE, DRAGON BOAT, MARATHON CANOE, OUTRIGGER, SEA KAYAK, and VOYAGER CANOE.

Victoria Canoe and Kayak Club remains in solid financial shape as we begin 2020. The pages that follow give considerable detail, but are easy to review. They are structured as follows:

1. Financial Statement - Summary for 2019
 - House
 - Club
 - Balance Sheet (based on Coast Capital Savings accounts)
2. Quick Graphs
 - Financial Holdings: 2016 through 2019
 - Boats, Trailers, Compound: 2016 through 2019
3. 2020 Proposed Budget including New Spending
 - House
 - Club
4. 2019 External Financial Review of 2018 Books
5. Financial Planning Report
 - Contains suggested fee increases and the rationale for them
 - Approved in the fall by the Executive
 - Provided as a companion report

These will be reviewed at the AGM on January 14, 2020. Should you have any questions, I will be happy to answer them then.

Happy Paddling,

Mark

Mark Sondheim,
VCKC Treasurer

2020 January 6

1 Financial Statement - Summary for 2019

In the pages that follow, the year end summaries for the clubhouse and club are given. These are followed by the balance sheet for the year, containing our Coast Capital account balances.

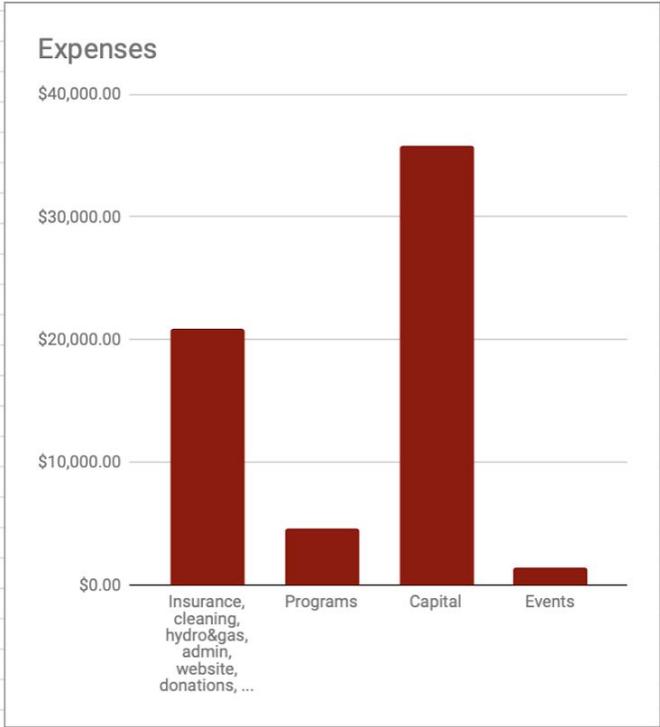
House Status as of End of 2019	
Category	Amount
REVENUE	
Rent (3 months at \$1000 + 9 months at \$1010)	\$12,090.00
TOTAL REVENUE	\$12,090.00
EXPENSE & TRANSFER	
Expenses: primarily plumbing related	\$995.77
Transfer: to club fund; to be reimbursed from rent	\$12,000.00
TOTAL OUTGOING	\$12,995.77
REVENUE minus OUTGOING	-\$905.77
RESERVE	
Current amount in house account	\$55,106.77
Desired (i.e., target) amount in house account	\$57,000.00
RESERVE (CURRENT minus DESIRED)	-\$1,893.23
<p>Saanich approved a request from us to transfer \$12,000 from our house fund to our club fund, with repayment to be made through the rental of the suite.</p>	
<p>Although we are below the target amount, the house fund is still very positive, with more than \$55,000.</p>	

Club Status as of End of 2019		
Category	Amount	Subcategory Total
REVENUE - Membership, Boat Storage, Lockers		
Membership-individual	\$11,800.00	
Membership-family	\$8,350.00	
Membership-associate	\$388.00	
Boat storage-indoor	\$1,320.00	
Boat storage-outdoor	\$1,320.00	
Locker storage	\$80.00	
Membership, Storage		\$23,258.00
REVENUE - Interest, Donations, Grants		
Interest (chequing and savings accounts)	\$74.33	
Donations	\$1,040.63	
Grants	\$986.93	
50 Years of Paddling - Book	\$150.00	
Donations, Grants		\$2,251.89
REVENUE - Program Courses/Training		
Canoe program	\$2,897.60	
Kayak program	\$2,875.00	
Dragon boat program	\$0.00	
Marathon program	\$0.00	
Outrigger program	\$0.00	
Voyageur program	\$330.00	
SUP activities	\$300.00	
Courses, Training		\$6,402.60
REVENUE - Events		
Outrigger WUTG	\$2,445.00	
Dragon Boat GnG	\$0.00	
Marathon Switchblade	\$575.24	
July 1 - Canada Day	\$1,346.00	
Events		\$4,366.24
TOTAL REVENUE	\$36,278.73	



As has been the case in previous years, the bulk of our 2019 revenue was from membership and storage dues (64%). However, it is also evident that courses/training (18%) and events (12%) made significant contributions. The revenue from donations, grants, etc. is more modest (6%).

EXPENSE - Operational		
Donations (including Marine Trails & Canada Day)	\$1,546.00	
PayPal fees	\$428.35	
AffiniPay fees	\$377.54	
Coast Capital chargebacks, fees, excluding e-transfer	\$0.00	
e-Transfer fees	\$84.00	
Misc General Administration	\$2,012.53	
Club Insurance	\$3,151.00	
Hydro	\$2,656.68	
Fortis Natural Gas	\$511.32	
Shaw Telephone and Internet	\$1,286.90	
Wild Apricot - Web Site	\$2,409.18	
Saanich Water&Garbage	\$1,389.08	
Spring or Fall Cleanup	\$0.00	
Cleaning	\$3,049.17	
Newsletter	\$640.84	
House & Grounds	\$300.47	
Storage, Basement, Compound	\$0.00	
Safety	\$0.00	
Safety boat (maintenance)	\$0.00	
Trailers (insurance, parts, excluding capital purchases)	\$1,080.92	
Insurance, cleaning, hydro&gas, admin, website, donations, ...		\$20,923.98
Canoe Program	\$172.95	
Dragon Boat Program	\$724.38	
Kayak Program	\$665.78	
Marathon Program	\$976.95	
Voyageur Program	\$400.00	
Outrigger Program	\$1,239.53	
SUP Activities	\$385.80	
Programs		\$4,565.39
Events: Canada Day - Big Bro and Big Sis	\$0.00	
Events: Paddle For The Kids	\$185.92	
Events: Wake Up The Gorge	\$402.95	
Events: Guts 'n Glory	\$0.00	
Events: Switchblade	\$830.37	
Events		\$1,419.24
NEW SPENDING		
Millenium Dragon Boat	\$20,142.40	
Barbecue	\$1,510.88	
Motor (for safety boat) repair	\$230.17	
Training (as per new policy)	\$942.75	
New gate for compound	\$3,937.50	
Upgrades to compound	\$8,521.61	
New (recent) photos with frames for clubhouse	\$536.00	
Capital		\$35,821.31
TOTAL EXPENDITURES (actually spent)		
TOTAL EXPENDITURES (actually spent)	\$62,729.92	



In 2019, about 33% of our total expenditures was on operational functions, as represented by the first bar on the bar chart. Just under 10% was allocated to our paddling programs and events taken together. 57% was new spending (principally capital), with the new dragon boat and the compound improvements the big items here.

REVENUE minus EXPENDITURES	-\$26,451.19
So by the end of 2018 our revenue was slightly higher than our expenditures for the year.	
CLUB BALANCE and CONTINGENCY	
Club balance	\$55,356.46
Contingency (amount needed to run the club for 1 year)	\$35,200.00
RESERVE (CLUB BALANCE minus CONTINGENCY)	\$20,156.46

By the end of 2019, we remain in a very comfortable position, although as we'll see later, the reserve is less than it was a year ago.

The balance of our various accounts is provided in the following table. Note that although we manage our money as a house fund and a club fund, in fact we have three accounts at Coast Capital Savings: (i), a chequing account, which is used as the general working account, (ii), a savings account, and (iii), a GIC. I move money between the chequing and savings account from time to time, as required.

Previously we had money in a PayPal account. With AffiniPay, our new payment system, we have no equivalent as funds are moved several times a month automatically from the payment system to our chequing account. In fact for various reasons, the move to AffiniPay has been a very positive development for VCKC.

BALANCE SHEET (based on Coast Capital accounts)	End of 2019	
Chequing account - as per Coast Capital account balance	\$9,302.85	
Chequing account - liability: cheques, e-Transfers not yet cashed	-\$266.15	
Overpayment (membership to be reimbursed) commitment	-\$50.00	
Savings account - as per credit union balance	\$50,476.54	
GIC (107)	\$51,000.00	Established May 2018; matures 2020-05-28
TOTAL	\$110,463.24	
House Contingency (treated as a liability)	-\$55,106.78	
Club Holdings (contingency + reserve, as explained above on this page)	\$55,356.46	This is our end of year club-specific balance.

2 Quick Graphs

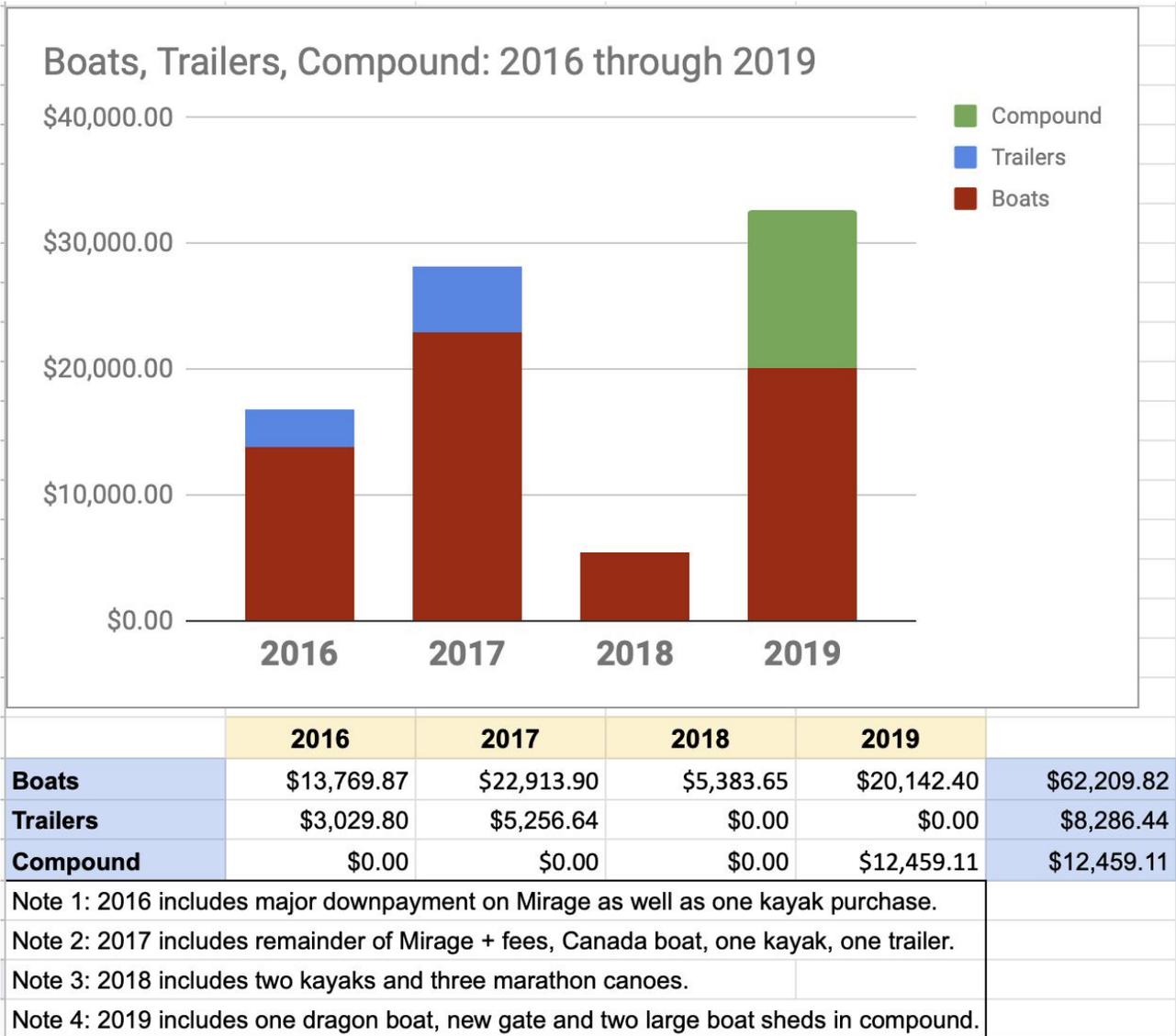
This first graph (and associated table) compares our financial resources over the last three years.



	2016	2017	2018	2019
GIC Investments	\$103,289.03	\$83,349.19	\$75,500.00	\$51,000.00
Cash Assets	\$20,038.58	\$31,549.38	\$47,287.49	\$59,463.24
Total	\$123,327.61	\$114,898.57	\$122,787.49	\$110,463.24

We have gradually been moving out of GICs to provide for more flexibility in spending, should we need it. This has not been necessary to date, but may in the future, depending upon our spending plans. Overall we have seen an overall decrease of just over 10% over the four years shown. This general downward trend is in keeping with our objective of gradually lowering our overall financial holdings, while purchasing much needed equipment. We remain in a very enviable position.

Next we can consider our major capital expenditures over the last four years.



Over the last four years we have spent almost \$83,000 on major capital items directly germane to the operation of the club: boats, trailers, and the compound. 75% was spent on boats, 10% on trailers, and 15% on the compound.

3. 2020 Proposed Budget including New Spending

This is into two parts: the proposed budget for the clubhouse (one page) and the proposed budget for the club, exclusive of the clubhouse (three pages).

2020 Proposed Budget, Victoria Canoe and Kayak Club	
Estimated Item	Estimate
PROPOSED 2020 HOUSE BUDGET	
REVENUE: Rental of Suite	\$12,255.00
Above based on 3 months at \$1010/month and 9 months at \$1025/month	
EXPENSES: Operational for House	-\$2,000.00
Strengthen floor under washer/dryer. Add exterior opening storm windows to some suite windows. Redo gutters over deck. Get suite thermostats and heaters checked.	
HOUSE BALANCE, for end of 2019	\$55,106.78
ESTIMATE OF HOUSE BALANCE, for end of 2020	\$65,361.78
DESIRED CONTINGENCY FUND FOR HOUSE	\$57,000.00
ESTIMATED BALANCE ABOVE CONTINGENCY, for end of 2020	\$8,361.78
NOTE: With permission from Saanich, we transferred \$12,000 from the House accounting to the Club accounting, to help pay for the Compound improvements. The monthly fees from rental of the suite will offset the transfer.	

2020 Proposed Budget, Victoria Canoe and Kayak Club

Estimated Item	Estimate (rounded)
PROPOSED 2020 CLUB BUDGET	
REVENUE: Membership, Boat Storage, Lockers	
Membership - estimate for the three classes listed below	\$28,700.00
Membership-individual	
Membership-family	
Membership-associate	
Storage - estimate for the three items below	\$5,800.00
Boat storage-indoor	
Boat storage-outdoor	
Locker storage	
REVENUE: Interest, Donations, Rentals, Grants	
Miscellaneous - estimates for items below, assuming no movies or grants	\$1,300.00
Interest (chequing and savings accounts)	
Donations	
Rentals (including movies)	
Grants	
Bottle drive - Big Bro and Big Sis	
REVENUE: Program Courses/Training	
All programs	\$7,080.00
Canoe program	\$3,400.00
Kayak program	\$3,300.00
Dragonboat program	\$0.00
Marathon program	\$0.00
Outrigger program	\$0.00
Big Canoe program	\$380.00
REVENUE: Events	
All events	\$4,375.00
Outrigger WUTG	\$2,450.00
Dragon Boat GnG	\$0.00
Marathon Switchblade	\$575.00
July 1 - Canada Day	\$1,350.00
TOTAL REVENUE	\$47,255.00

2020 Proposed Budget, Victoria Canoe and Kayak Club			
Estimated Item	Estimate (rounded)		
EXPENSES: Operational			
Saanich property tax	\$350.00		
AffiniPay fees	\$850.00		
e-Transfer fees	\$100.00		
Club Insurance	\$3,150.00		
Hydro	\$3,100.00		
Fortis Natural Gas	\$700.00		
Shaw Telephone and Internet	\$1,500.00		
Wild Apricot - Web Site	\$2,400.00		
Web site upgrade	\$1,000.00		
Newsletter	\$800.00		
Saanich Water&Garbage	\$1,200.00		
Spring or Fall Cleanup	\$150.00		
Cleaning	\$3,700.00	Includes \$275/month cleaning fee	
House & Grounds	\$500.00		
Storage, Basement, Compound	\$500.00		
Safety	\$250.00		
Trailers (insurance, parts, excluding capital purchases)	\$1,000.00		
Donation: Big Brothers Big Sisters, Citizens Counselling Service, etc.	\$1,350.00		
Marine Trails membership	\$200.00		
Misc General Administration (annual financial review, paypal fees for refunds, office supplies, professional association fees, miscellaneous food, club decals)	\$2,300.00		
Canoe Program	\$1,200.00		
Dragon Boat Program	\$1,200.00		
Kayak Program	\$1,200.00		
Marathon Program	\$1,200.00		
Big Canoe Program	\$1,200.00		
Outrigger Program	\$1,200.00		
SUP Program	\$600.00		
Events: Canada Day - Big Bro and Big Sis	\$0.00	Included in donations above	
Events: Paddle For The Kids	\$400.00		
Events: Wake Up The Gorge	\$1,000.00		
Events: Guts 'n Glory	\$0.00		
Events: Switchblade	\$800.00		
Events: Christmas Party	\$100.00		
TOTAL ESTIMATED OPERATIONAL EXPENSES FOR 2020	\$35,200.00		
PROPOSED NEW SPENDING			
New-to-us used canoe	\$600.00		
Double kayak (estimated)	\$2,000.00		
Youth sized kayaks (two), including skirts & paddles	\$1,500.00		
Marathon paddles (to allow new participants to try)	\$500.00		
Stand Up Paddleboards (6), with paddles (7), and leashes (6)	\$8,000.00		
Training (including instructor certification assistance)	\$3,600.00		
Initial support for dock development	\$2,000.00		
TOTAL PROPOSED NEW SPENDING FOR 2020	\$18,200.00		
ESTIMATED OPERATIONAL plus PROPOSED NEW SPENDING FOR 2020 (EXPENSES)	\$53,400.00		

REVENUE minus EXPENSES FOR 2020	
This line shows the difference between proposed revenue and expenses for 2020. It is negative meaning that we will be spending more than our revenue, in spite of the proposed fee increases.	-\$6,145.00
CLUB BALANCE, end of 2019	
As of 2019 December 31	\$55,356.46
CLUB BALANCE, estimate for end of 2020	
Sum of two numbers above	\$49,211.46
CLUB CONTINGENCY	
Contingency: cost of running club for one year, without capital expenditures	\$35,200.00
RESERVE: CLUB BALANCE - CLUB CONTINGENCY, estimate for end of 2020	
This is higher than expected because of the transfer from House fund in 2019.	\$14,011.46
We are still in a comfortable position with this reserve.	

At the end of 2020, our financial picture will remain quite robust. Both the club and house accounting will show us to be above our target levels. We will be on track for a successful 2021 year.

4. 2019 External Financial Review of 2018 Books



March 12, 2019

To the members of The Victoria Canoe and Kayak Club

I have reviewed the operations and financial statements of the Victoria Canoe and Kayak Club for the year ended December 31, 2018.

My review consisted of reviewing information provided by management, comparison of the related financial documents such as bank statements, deposit statements, invoices and other relevant documentation. Comparisons were also made to the previous years' financial statements.

During the year, Management has made the decision that all future capital asset purchases be expensed in the current year rather than be capitalized. As a result, I have restated the 2017 balance sheet to reflect this change. 2018 purchases were expensed currently.

I reviewed the bank statements and deposit statements to the balance sheet and found no outstanding issues or concerns.

I have reviewed the Operating Income Statement, Capital Equipment Income Statement and the House Lease and Rental Income Statement. Again I have no issues or concerns with their representation.

In conclusion, the statements as presented represent fairly the Income and Operations of the Victoria Canoe and Kayak Club.

Bill Stafford, Accountant

Cheques & Balances Bookkeeping Ltd.

END OF FINANCIAL REPORT FOR THE YEAR 2019

Final Report of the VCKC Financial Planning Committee

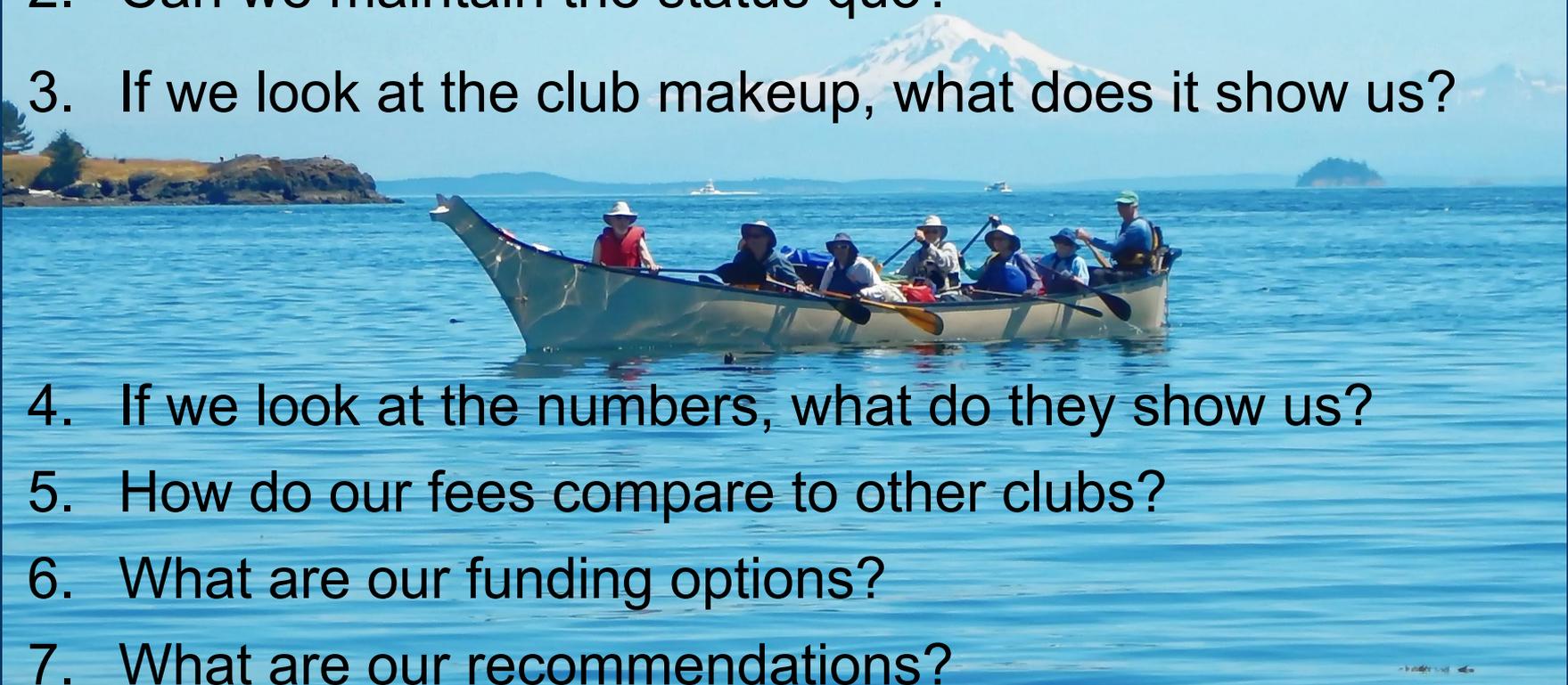
2019 October 1

*Mark Sondheim, VCKC Treasurer
Tony Hopkin, Susan Logan, Tim Marks*

Purpose

As we look to the future,
are we where we want to be financially?

Principal Questions

1. What are our financial objectives?
 2. Can we maintain the status quo?
 3. If we look at the club makeup, what does it show us?
 4. If we look at the numbers, what do they show us?
 5. How do our fees compare to other clubs?
 6. What are our funding options?
 7. What are our recommendations?
- 
- A group of approximately ten people are rowing a long, narrow boat on a calm, blue body of water. The background features a large, snow-capped mountain under a clear blue sky. The water is a vibrant blue, and the overall scene is bright and sunny.

Background

What we need to know first

Inflation

1. Since 2012, when fees were last raised, the rate of inflation has been 12.3% (according to the Bank of Canada)
2. The impact of this inflation is real and will influence what we can do as a club
3. However, this is not the primary driver

Demographic Trends

1. Female/male ratio is currently about 50/50
2. May shift more toward women in the years to come
3. We don't have statistics, but the number of members who are over 60 years old is large and will remain so

Requests

1. Each year requests are more than double what we are able to support
2. Some of the larger requests are in front of us and will not be able to move forward if additional funding is not found

What are the Requests ?

1. Compound yard improvements (with support from Saanich)
2. Compound gate replacement (just completed)
3. Dock expansion
4. SUP addition as a new club program
5. Clubhouse upgrades (upstairs and downstairs)
6. Big boat and small boat replacements
7. Upgrades to, and paid support for, the website
8. Hiring of bookkeeping company

Financial Issues

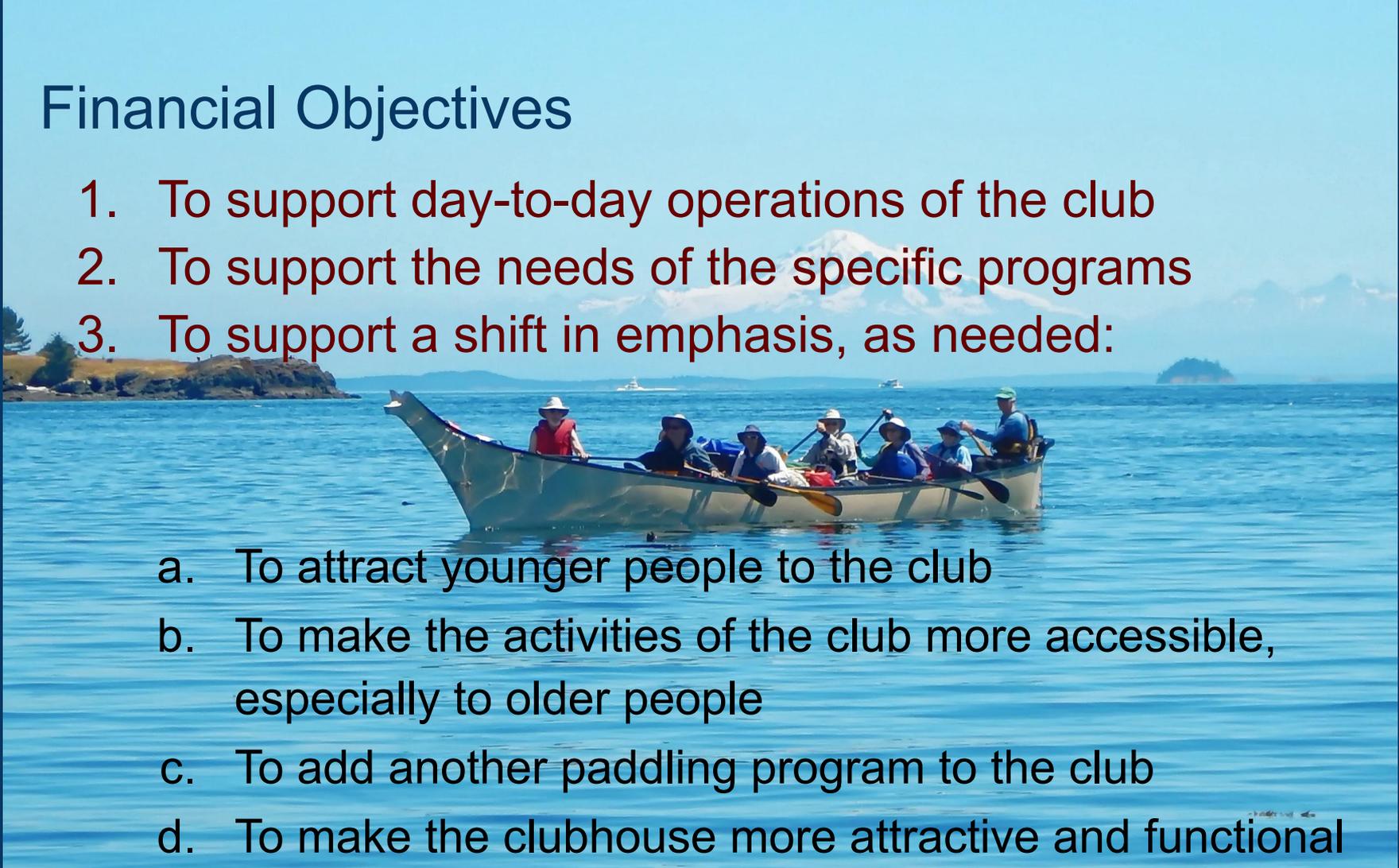
A look at:

- Our financial objectives
- Some numbers and what they tell us

Financial Objectives

1. To support day-to-day operations of the club
2. To support the needs of the specific programs
3. To support a shift in emphasis, as needed:

- a. To attract younger people to the club
- b. To make the activities of the club more accessible, especially to older people
- c. To add another paddling program to the club
- d. To make the clubhouse more attractive and functional



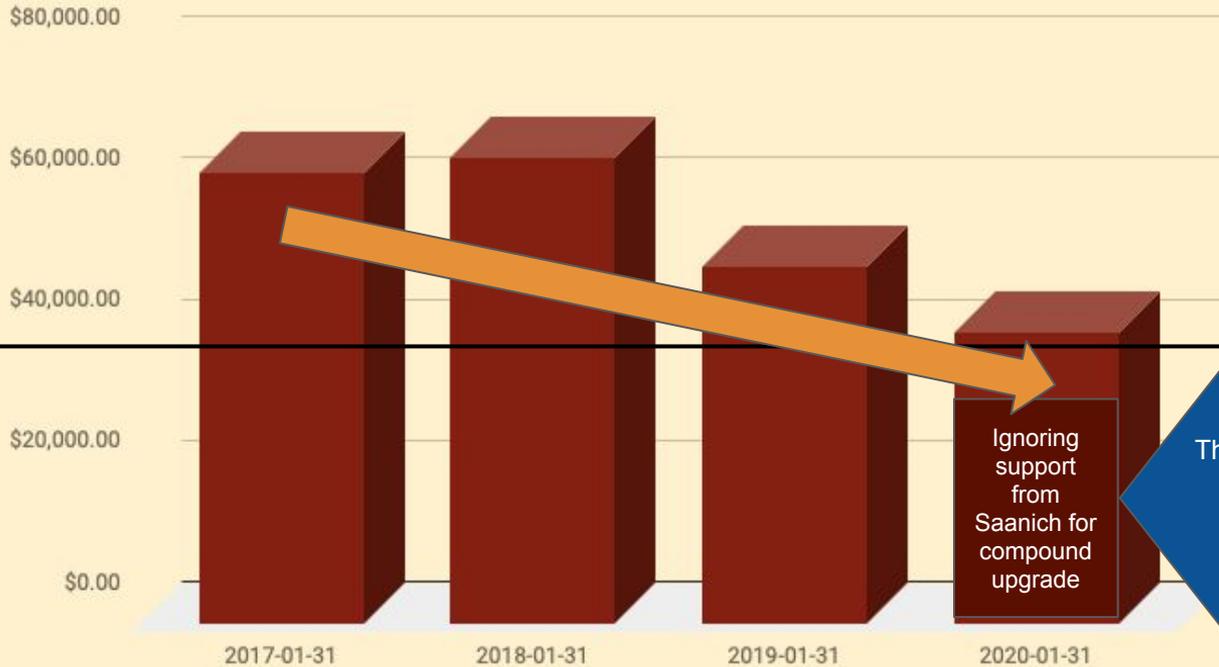
Running the Club: Revenue and Expenses

1. Estimated Operational Expenditures for 2019: \$35,000
2. Estimated Total Revenue for 2019: \$41,000
3. Insufficient revenue to cover major expenditures, without dipping into our reserves. They may shrink this year to less than our contingency level, which is \$35,000.

VCKC Club Funds

	2017-01-31	2018-01-31	2019-01-31	2020-01-31
Club Funds	\$63,606.96	\$65,774.94	\$50,396.68	\$41,000.00

Club Funds - 2020 is an estimate, based on our approved budget for 2019



Contingency Level

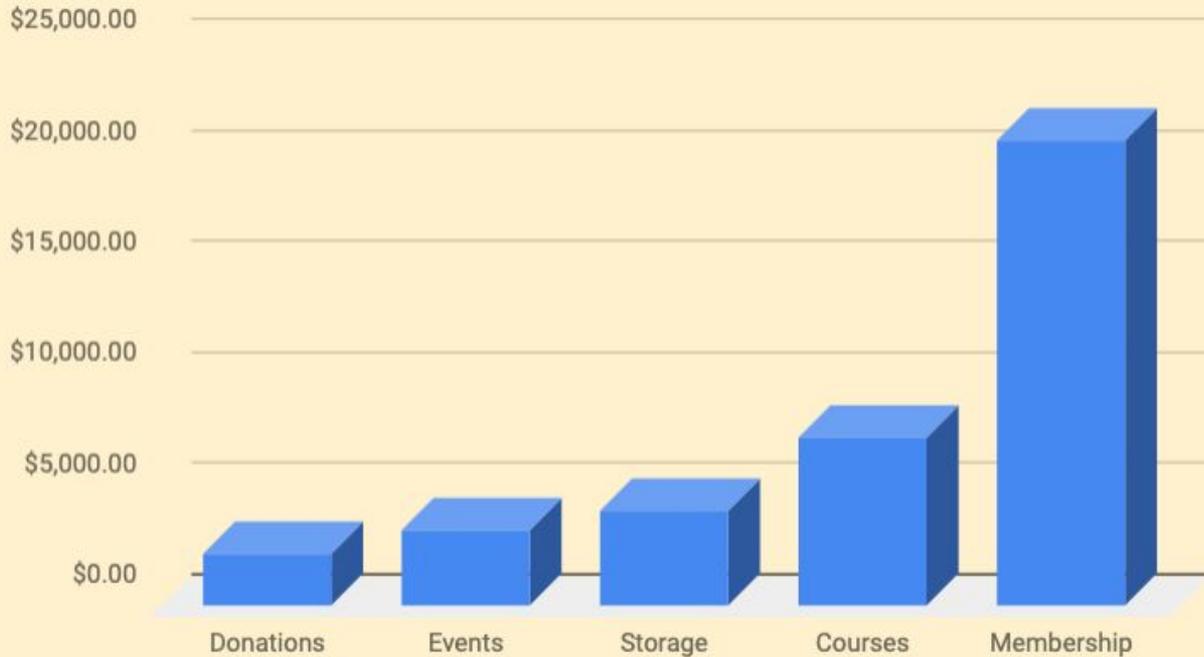
Ignoring support from Saanich for compound upgrade

The support involves borrowing against the house fund to improve and beautify the compound. Our ability to borrow again is likely to be highly restricted.

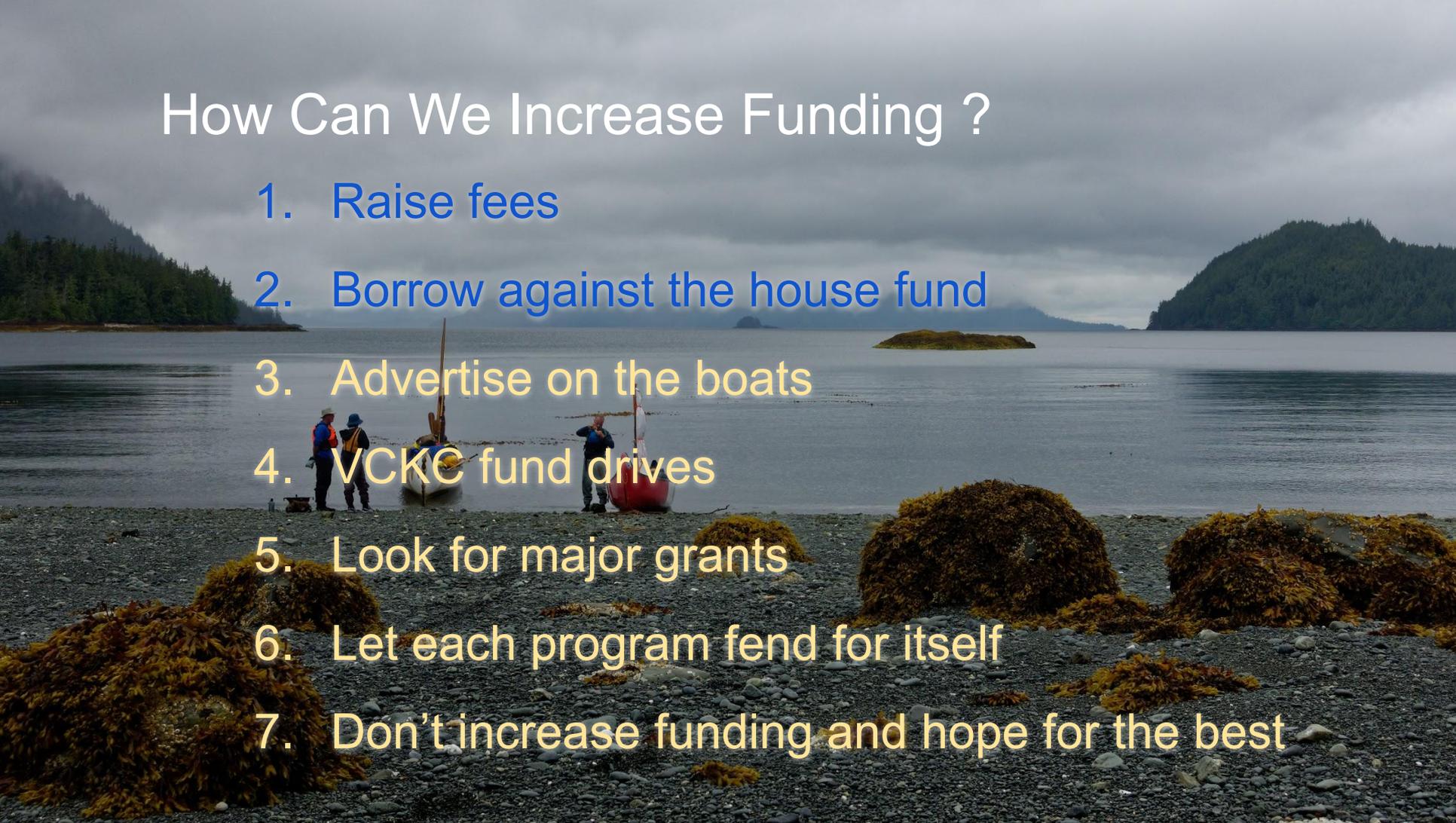
2018 Revenue Sources

Breakdown of Revenue By Category

Donations	Events	Storage	Courses	Membership
\$2,380.13	\$3,453.80	\$4,320.00	\$7,610.00	\$21,000.00



How Can We Increase Funding ?

1. Raise fees
 2. Borrow against the house fund
 3. Advertise on the boats
 4. VCKC fund drives
 5. Look for major grants
 6. Let each program fend for itself
 7. Don't increase funding and hope for the best
- 

2019 Membership Fees

Comparison of Membership Fees for Individuals

	CraigX	FGorge Outrigger	ORiver Outrigger	Saanich Access	Saanich Senior	Boy Scouts	Victoria Bowmen	Girl Scouts	VCKC
\$800.00	\$800.00	\$580.00	\$550.00	\$459.00	\$342.00	\$180.00	\$116.00	\$109.00	\$50.00

* Victoria Bowmen requires BCAA membership, which brings the actual cost to \$186.00.

** The entrance fee for Boy Scouts ranges from \$180 to \$220 in the area.

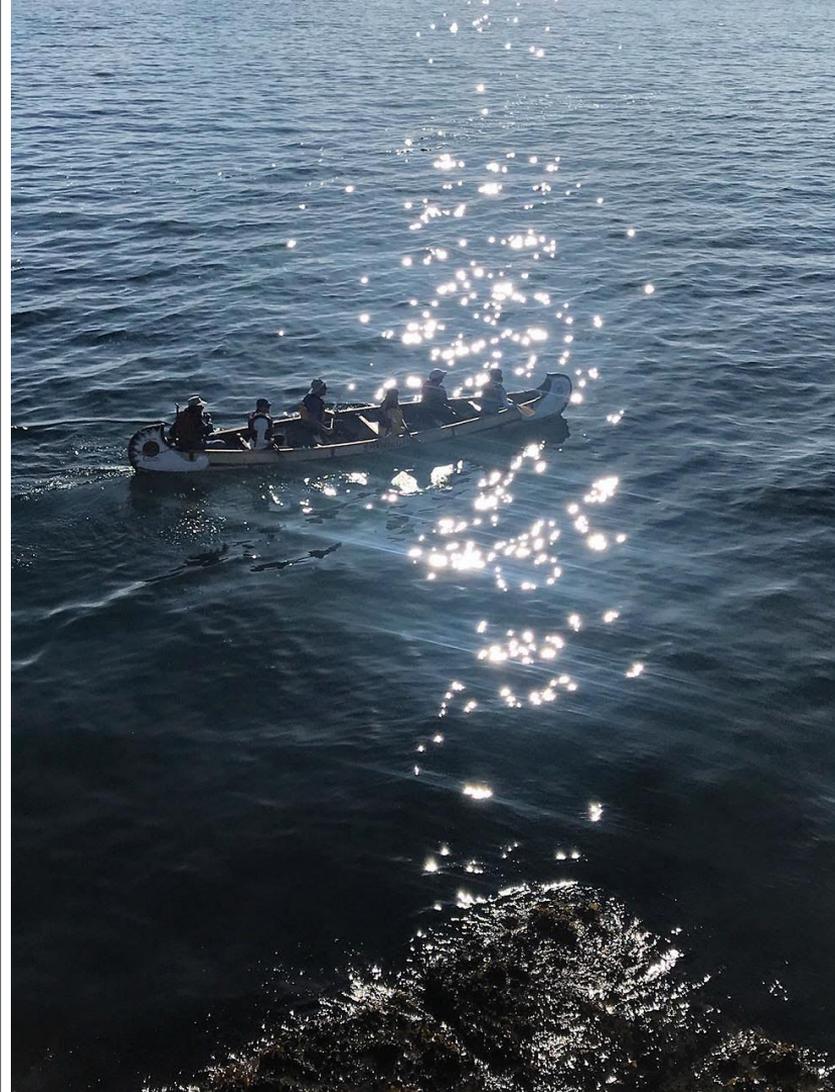


Our Assessment

The status quo is a no go.
So what do we recommend?

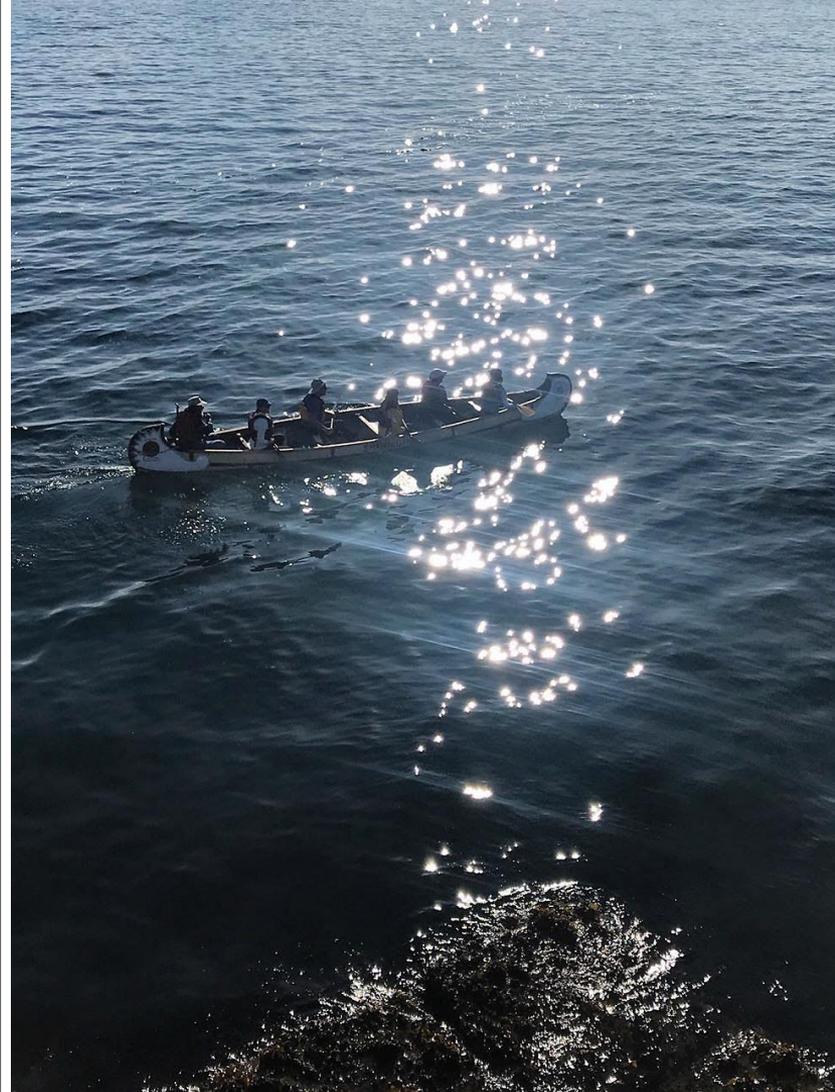
Recommendations

1. Increase membership fees
2. Increase storage fees
3. Increase course fees
4. Work more closely with Saanich
(which in fact has already begun)



Proposed Fees: Membership and Storage

1. Individual membership: \$70
2. Family membership: \$100
3. Indoor storage: \$250
4. Outdoor storage: \$120
5. Locker storage: \$60



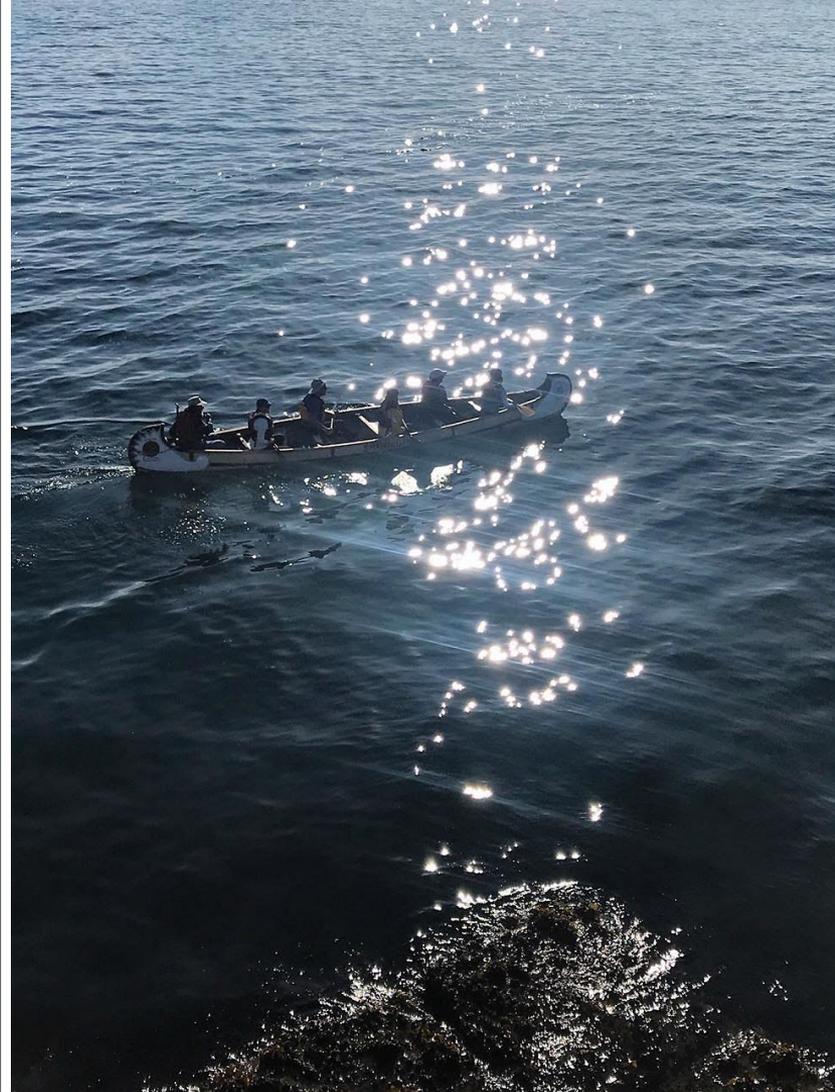
2018 Summary and 2020 Proposal - The Details

REVENUE - Membership	Program	Number	Cost	Total	Number	Proposed	Adjusted Total
Membership-individual	Membership	206	\$50.00	\$10,300.00	200	\$70.00	\$14,000.00
Membership-family	Membership	141	\$70.00	\$9,870.00	135	\$100.00	\$13,500.00
Membership-associate	Membership	8	\$100.00	\$800.00	6	\$200.00	\$1,200.00
				\$20,970.00			\$28,700.00

REVENUE - Storage	Program	Number	Cost	Total	Number	Proposed	Adjusted Total
Boat storage-indoor	Storage	17	\$120.00	\$2,040.00	10	\$250.00	\$2,500.00
Boat storage-outdoor	Storage	36	\$60.00	\$2,160.00	26	\$120.00	\$3,120.00
Locker storage	Storage	3	\$40.00	\$120.00	3	\$60.00	\$180.00
				\$4,320.00			\$5,800.00

Proposed Fees: Courses

The following slide contains recommended minimum costs for courses. The specifics in each case will be determined by the respective Director in consultation with the President. The intent in all cases will be to keep the courses affordable.



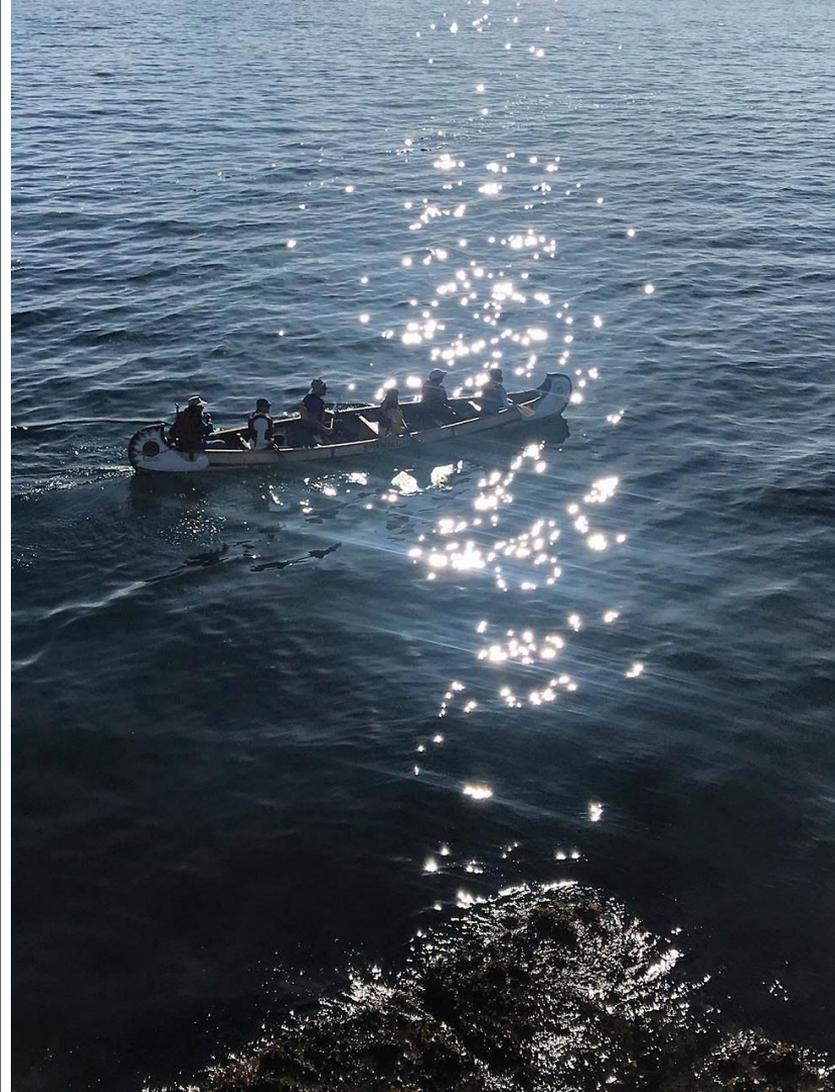
REVENUE - Courses	Program	Number	Cost	Total	Proposed	New Total
Marine Restricted Operator's Course	Canoe	11	\$110.00	\$1,210.00	\$120.00	\$1,320.00
Lakewater 1	Canoe	35	\$25.00	\$875.00	\$30.00	\$1,050.00
Lakewater 2	Canoe	8	\$25.00	\$200.00	\$35.00	\$280.00
Lakewater 3	Canoe	4	\$25.00	\$100.00	\$40.00	\$160.00
Lakewater 4	Canoe	3	\$25.00	\$75.00	\$40.00	\$120.00
Moving Water 1	Canoe	7	\$100.00	\$700.00	\$120.00	\$840.00
Ocean Canoeing	Canoe	8	\$100.00	\$800.00	\$120.00	\$960.00
Basic and River Poling	Canoe	2	\$75.00	\$150.00	\$90.00	\$180.00
Big Canoe Intermediate Leader	Big Canoe	0	\$100.00	\$0.00	\$120.00	\$0.00
Big Canoe Advanced Leader	Big Canoe	0	\$50.00	\$0.00	\$65.00	\$0.00
Kayak Basic (rate changed during 2019)	Kayak	25	\$40.00	\$1,000.00	\$45.00	\$1,125.00
Level 1 Sea Kayak	Kayak	9	\$80.00	\$720.00	\$90.00	\$810.00
Introduction to Currents	Kayak	0	\$15.00	\$0.00	\$20.00	\$0.00
Sea Kayak Rescue Clinic	Kayak	0	\$15.00	\$0.00	\$20.00	\$0.00
Sea Kayak Stroke Clinic	Kayak	0	\$15.00	\$0.00	\$20.00	\$0.00
Kayak - make Greenland paddle	Kayak	0	\$5.00	\$0.00	\$5.00	\$0.00

\$5,830.00

\$6,845.00

Implications

1. Proposed fee increases should provide roughly \$10,200
2. This will allow us to meet our objectives much more effectively
3. Without such an increase we will enter a maintenance mode and then be forced to raise fees later



A scenic view of a rocky beach with driftwood, a red and white boat, and a forested coastline under a blue sky with clouds. The foreground is dominated by large, weathered logs and branches covered in moss. The beach is composed of dark grey pebbles. In the middle ground, a small red and white boat is beached. The background features a dense forest of evergreen trees and distant mountains under a bright blue sky with scattered white clouds. The text "Thanks for reviewing this report!" is overlaid in the center-right of the image in a white, sans-serif font with a blue outline.

Thanks
for reviewing
this report!